FOR ARANSAS COUNTY, TEXAS

Draft Strategies
December 15, 2017

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AGENDA

Defining the Housing Problems

Draft Housing Strategy

Discussion

PEGASUS PLANNING AND DEVELOPMENT

Market Analysis, Economic Development and Revitalization

Specializations:

- Strategic Planning
- Market Analysis
- Workforce Housing Analysis
- Downtown Revitalization
- Impact Analysis
- Private-Public Partnership

- Economic Development
- Entrepreneurship
- Urban & Regional Planning
- Land Development
- Feasibility Study
- Scenario Modeling / Analysis

San Marcos, Texas Buda, Texas Palacios, Texas Cibolo, Texas Schertz, Texas Jarrell, Texas Rockwall, Texas Meridian, Idaho Boise, Idaho Bowling Green, Kentucky State of Mississippi Gulfport, Mississippi State of Louisiana Pensacola, Florida Emporia, Kansas State of Vermont Puyallup, Washington Stillwater, Oklahoma Fort Smith, Arkansas Helena, Arkansas Arkadelphia, Arkansas

Austin, Texas



Housing Unit Mix – Aransas County (2016)

| Unit Type | Estimated & Rounded #s |
|--|------------------------|
| Total Households | 15,600-16,000 |
| Single Family Units | 10,000-11,000 units |
| Multi-family Units | 2,170 units |
| Mobile Homes | 2,300-3,300 units |
| RVs (1/3 full in off season = utilized as primary residence) | 202 units |
| Vacation Homes - Percent of total are seasonal, recreational or occasional use | 26% |

Note: Estimates from American Community Survey and Aransas County Appraisal District

Income Qualifications

HUD 80% of MFI Limits for Housing Assistance (Aransas County, 2016)

| Aransas County, TX | | | | | | | | |
|--------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Income Limit | 1-person | 2-person | 3-person | 4-person | 5-person | 6-person | 7-person | 8-person |
| FY2017 Low-Income Limits | \$30,600 | \$35,000 | \$39,350 | \$43,700 | \$47,200 | \$50,700 | \$54,200 | \$57,700 |
| | | | | | | | | |

To Qualify for HUD funding, housing NEEDS to be for those making less than 80% of the Median Family Income.

Households Making <80% MFI (Pre-Hurricane)

Owners & Renters Spending >30% of their Income on Housing

| Low Income Owners (68%) | | | | | |
|-------------------------|------------|------------------------|-----|--|--|
| Income | Households | Total of all Household | ds | | |
| Less than \$20,000 | 665 | 1085 | 61% | | |
| \$20,000-\$35,000 | 357 | 1514 | 24% | | |
| Total | 1022 | 2599 | 39% | | |
| | | | | | |

| Low Income Renters (32%) | | | | | | |
|--------------------------|------------|-------------------------|-----|--|--|--|
| Income | Households | Total of all Households | | | | |
| Less than \$20,000 | 745 | 789 | 94% | | | |
| \$20,000-\$35,000 | 319 | 447 | 71% | | | |
| Total | 1064 | 1236 | 86% | | | |

- Low Income HHs both rent (32%) and own (68%), and both renters and owners are burdened by housing costs.
- Owners may pay less in housing cost because Mobile Homes are cheaper than apartments

Workforce Housing - defined

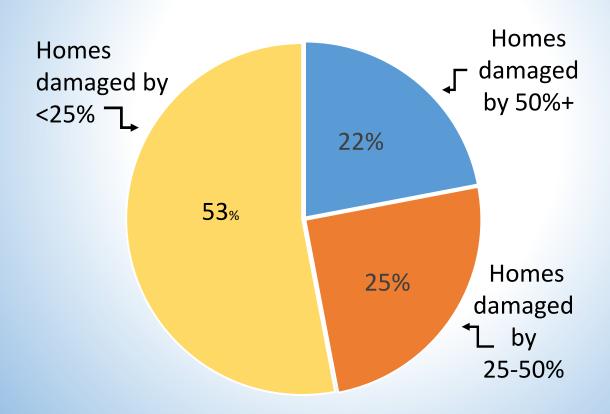
- ✓ Housing for those making less than 80% MFI
- ✓ Housing that doesn't cost more than 30% of your income
- ✓ Leaving 70% for food, transportation, clothing and other necessities



Located in the high-cost community of Aspen, Colorado, Benedict Commons was developed by Jonathan Rose and Jim Curtis working with the city of Aspen to provide affordable housing to workers.

Housing Damage % of Units Damaged by Severity

TOTAL HOUSEHOLDS - 16,000



Housing Recommendations

Housing Needs by Income Level and Own vs Rent (2 Person HH)

| Home Type | Total | < \$2 | 20,000/yr | <\$35,000/yr | Unrestricted |
|--------------|-------|-------|-----------|--------------|--------------|
| SF Home | 3150 | | 650 | 875 | 1625 |
| Multifamily | 565 | | 170 | 113 | 282 |
| New WF Units | 250 | | 200 | 50 | 0 |

Rent - \$500/mo Rent - \$
Own - NA Own -

Rent - \$600/mo Own - \$122,000 (4 Person HH) \$43k/yr

Rent - \$830/mo Own - \$175,000

Assumptions: Insurance - \$100-125/mo, Annual Taxes - \$200-250/mo, No Down pymt

Major Housing Challenges

Housing Availability

- Very short supply of workforce housing made worse by loss of units
- Short term units (rental & hotel) occupied by contractors and storm victims
- No MF Lease & Repair units; 123 MHUs installed to date
- Approximately 600 apartment units destroyed or are long term rebuilds

Capacity

- No existing Community Development Corp or Housing Agency
- Little existing builder/developer capacity

Communication

How to communicate to relocated workers and to those needing housing

Land

Pre and post storm land prices significantly drive up costs

Jobs

 Only 350 of 1300 businesses open; reduced hours of operation due to lack of workers; without housing, workers can't come back

• Floodplain regulations

 50% rule – If a structure is damaged >50%, the <u>entire structure</u> must be brought into floodplain and building code compliance

Non-Profit Partners in Place to Date

- Habitat for Humanity
- Mennonites
- Rebuilding Together
- Samaritan's Purse
- UMCOR

- NeighborWorks
- Baptist Men
- SBP
- People Fund
- Other partners to come!



Housing Programs – How Can Partners Help?

| | Repair Existing Rental | Repair Existing Homes | Repair Existing Apts | New Rental 2F-TH | New Homes For Sale | New Apts | UpLift | IA: Down Pmt Mortgage, Counseling |
|------------------|------------------------------|-----------------------------|----------------------------|------------------------|--------------------------|-------------|--------|---|
| Case Workers | X | X | X | X | X | X | X | Х |
| Private Builders | | | | X | X | X | | |
| FEMA/GLO/COG | X | | X | | | | X | |
| TDHCA | X | X | X | X | X | | | X |
| HUD/CDBG-DR | X | X | X | X | X | X | X | X |
| SBA | | X | | | | x | | X |
| Rebuild Tx Fund | | | | X | X | X | X | X |
| USDA | | | | X | X | | | X |
| Nonprofits | | X | | | X | | X | X |
| TSAHC | | | | X | X | | | X |
| CBDRG | | X | | | | | X | X |
| Banks - CRA | X | X | X | X | X | X | X | Х |

Housing Programs – <u>USDA</u>

| Program | Туре | Applicant | Uses |
|------------------------|-------------------------|----------------------------|--|
| Single family loans - | | | Buy, build improve, repair or rehab perm |
| Section 502 | Direct loans | Families/individuals | residence |
| Single Family Loans - | | | Purchase new or existing home for perm |
| Section 502 | Loan guarantees | USDA approved lenders | residence |
| Single Family Home | | Homeowners, 62 year | Repair or replace: roof, heating, structural |
| Repairs - Section 504 | Direct loans and grants | old+ | repair, water/sewer connect fees etc |
| Mutual Self-Help | | | Construction of new home by applicant or |
| Housing -Sect 502 | Direct loans | Families/individuals | nonprofit group |
| Mutual Self-Help | | | Tech assistance to supervise small groups |
| Housing - Section 523 | Grants | Non-profits/public bodies | of families to build each others homes |
| Multi-Family Rental | | | New construction & rehab of existing multi- |
| Housing - Sections 515 | Direct loans | Individuals, non-profit | famiy |
| | | Individuals, partnerships, | |
| Multi-Family Rental | | LLC, state & local | New construction, permanent loan or |
| Housing - Section 538 | Loan guarantees | agencies | substantial rehab of multi-familly rental |
| Housing Preservation | | Public bodies and non- | Finances repair and rehab activities for |
| Grants - Section 553 | Grants | profits | single family and small rental properties |

USDA is only ONE example of Housing Programs to help rebuild

Housing Issues/Solutions

Regulatory

- Adopt <u>Inclusionary Zoning Ordinance</u>
- Reduce Process time / Development Process
- Evaluate/Modify Tree Ordinance
- Allow smaller lots/houses
- Amend Comp Plan Update(s) if necessary

Site Cost Issues

- Provide Needed Infrastructure in Key Areas
- Waive Impact Fees for WF Housing Units

Financial

- Incentives for Builder/Developer (Land, Fee Waiver)
- Assistance for Homebuyer/Renter

Construction Types

Encourage Innovative Material Usage (SIP, Modular)

Education

- Homebuyers/Renters
- Developers/Builders

Cities can provide incentives to promote the development of affordable units like streamlining the development process, offering parking reductions, providing tax abatements, reducing development fees, offering cash incentives, or dedicating general obligation bond dollars in exchange for workforce housing units.

Means To Our Goals

Opportunities for Innovation

- Alternative construction methods
- Developer Agreements
- Community Land Trusts
- Extreme Neighborhood Makeovers
- Homestead Preservation District
- Tax Increment Financing
- Utilize public land for new development (city, county, TXDOT)

<u>Traditional But Important Approaches</u>

- PUD Agreements
- Construction Loans
 - Low interest interim, permanent,
 - Line of Credit
 - Guarantees
- Unit Buy-Down Grants
- Tax incentives accelerated depreciation
- (pending legislative changes)
- Infrastructure Grants
- Waiver of Fees
- Uplift Grants

Workforce Housing Examples

33-unit mixed-income and mixed-use HOUSING LAND TRUST in East Austin.



22 Unit Senior Affordable Housing Project in Central East Austin.



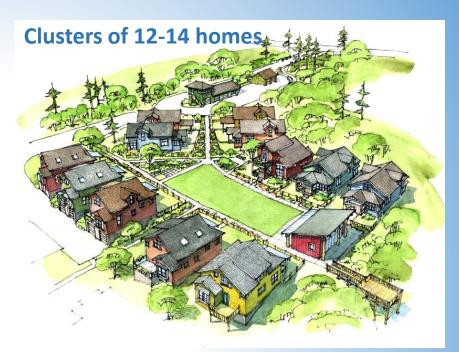
51 affordable live/ work units for artists and their families in El Paso, TX



Innovative Housing Development

- Clustered Housing
- More open space and parkland
- Smaller lot sizes
- Smaller setbacks
- More Environmental protection
- More mixed-use







Common spaces

Implement Heritage District Plan



Request of Feds/State: Housing

- Assistance to Refine and Establish Programs Now
 - Finalize non-profit relationships & agreements
 - Finalize developer RFP process & agreements
 - Set up incentive programs
 - Finalize funding request and commitments
- Redesign coordinated case worker system that matches and facilitates housing options (including new), providing a <u>seamless</u> transition for program recipients

Housing Goals:



1. Repair/rebuild 3,150 single family units

- 2. Repair/rebuild 565 multifamily units
- 3. Add 200-300 units of workforce housing

4. Encourage Mixed-use / Mixed-income

Key Short-term Strategies

- ✓ Individual Recipient Program
- ✓ Target Memorial Park Neighborhood
- **✓ Build on City-owned Properties**
- ✓ GLO to re-build two (2) apartment complexes (waiting on final GLO/Fed rules)







Individual Recipient Programs

- Down Payment Assistance
- Mortgage Assistance
- Credit Counseling
- Rental Assistance





Neighborhood-Focused Program (near Memorial Park)

Multi-Faceted Approach

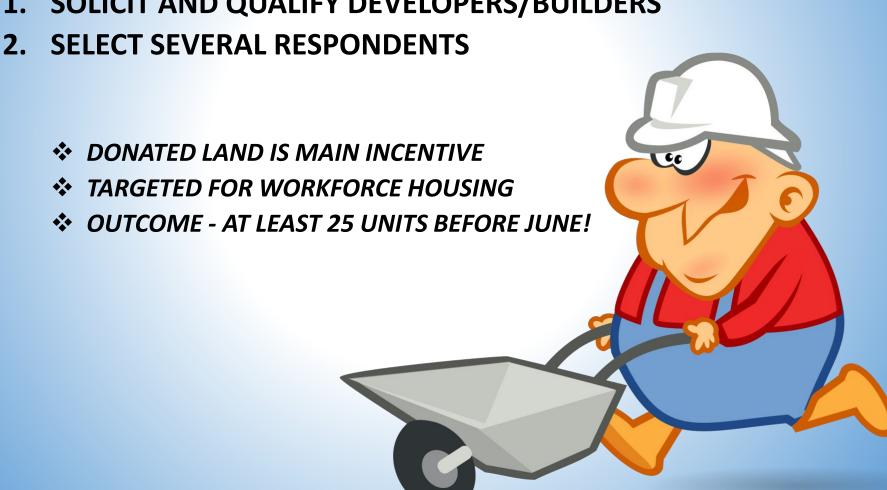
- 20% of Residents Sign Petition to Participate
- City Provides Infrastructure/Street Repair
- Non-profit Volunteers Repair & Uplift
- Non-Profit or Developers/Builders do New Build on CITY-OWNED LOTS
- Builder Incentive Rental
- Builder Incentive For Sale
- Individual Recipients



- EDUCATION TO NEIGHBORHOOD
- DEVELOP BUDGET FOR INFRASTRUCTURE and STREETS
- RFP DEVELOPERS/BUILDERS

City-owned Infill Lots

1. SOLICIT AND QUALIFY DEVELOPERS/BUILDERS



Key Short to Mid-term Strategies

✓ Funding for Heritage District & Downtown

✓ Infrastructure and Financial Assistance to Target Areas for Private Developers building SF and MF Housing



Key Mid to Long-term Strategies

- ✓ Mixed-use development with Housing in Downtown
- ✓ Housing Land Trusts with TXDot and ISD Land
- **✓ Artist Housing Downtown**



Next Steps

- Pegasus to prepare Housing Strategy by mid-January
- Continue to be a part of the SOLUTION
- Help Recovery Team with Communications to dislocated workers

QUESTIONS OR COMMENTS

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